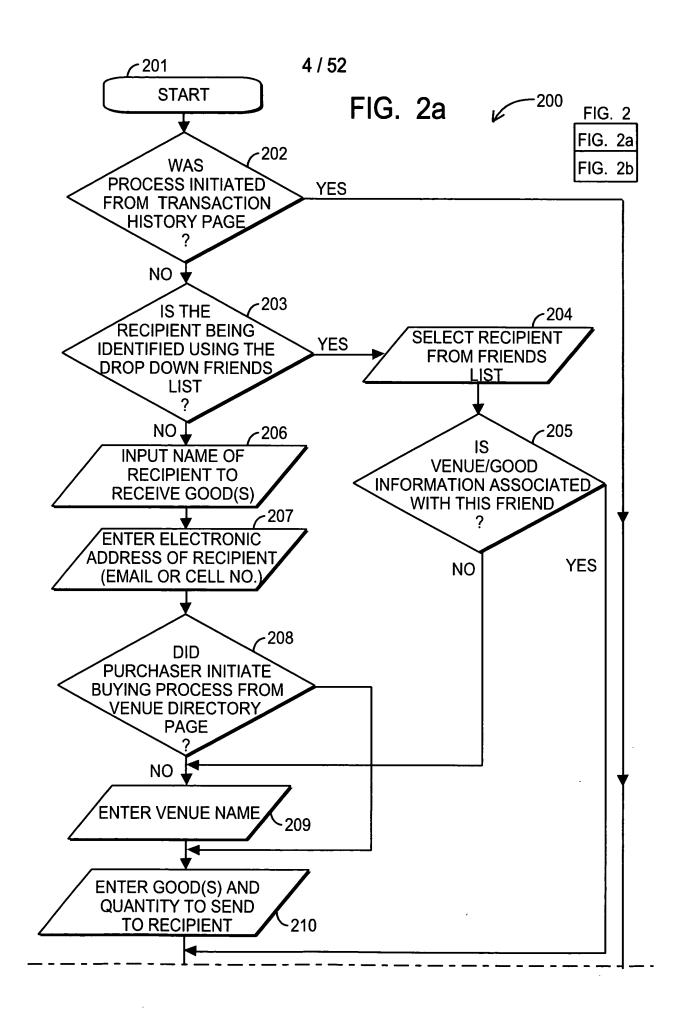
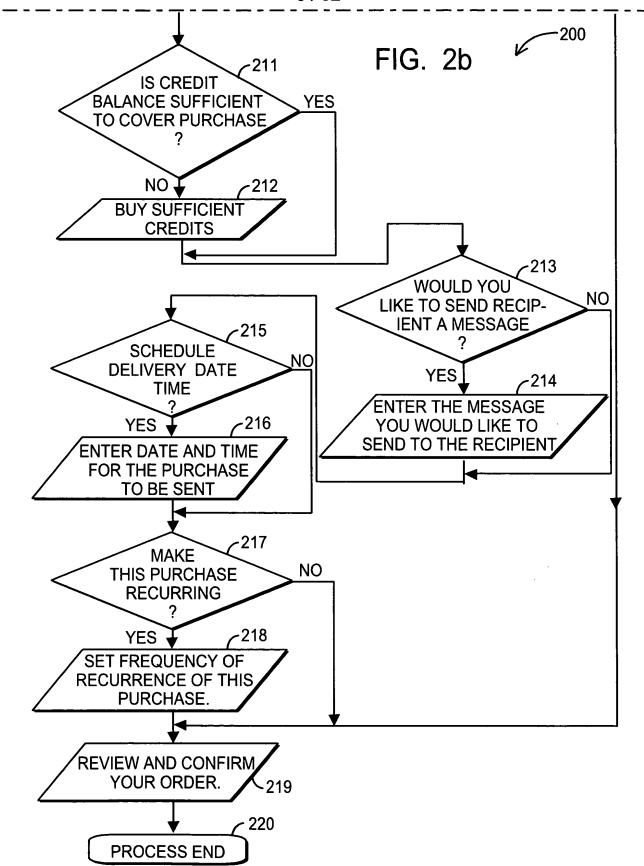


Basic System Overview
Marketing (pre-login)
1 Registration/Login Tour Registration Venue Tour Venue Registration Contact Us
End-User
Priends Venues Personal Acct. Settings Purchases (Shopping Cart)
Venue Interface
3 Description Menu Items Account Claims Campaigns
Member Interface
4 Account Campaigns Statistics
Third Party Marketeers
5 Account Campaigns
Campaign Manager Admin
Campaign Builder View All Campaigns Statistics Mining
Accounting Admin
7 Venues Balances
8 Content Admin - All texts and images 10 Partner Admin - Members, Marketers, Venues
9 User Admin - Access all user accounts. 11 Master - Approval of all flagged items

FIG.







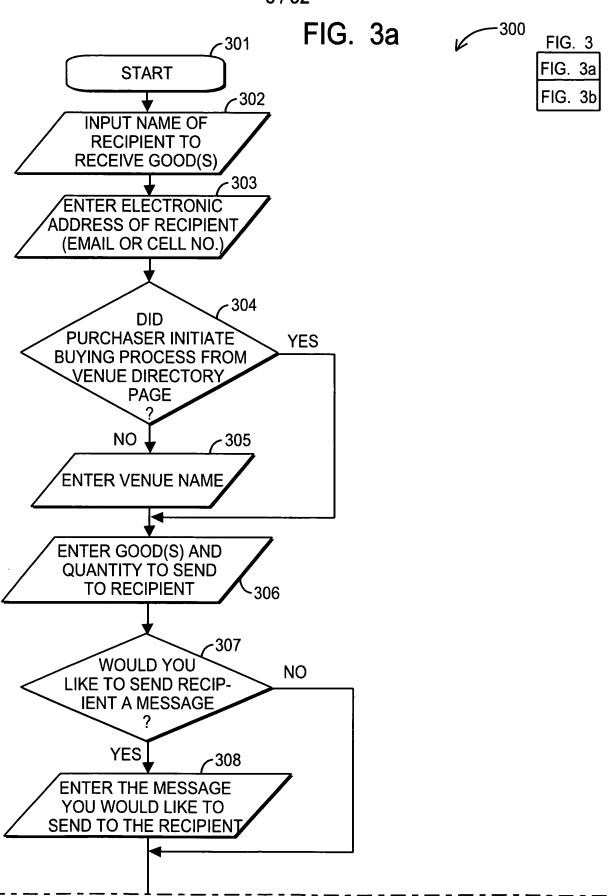
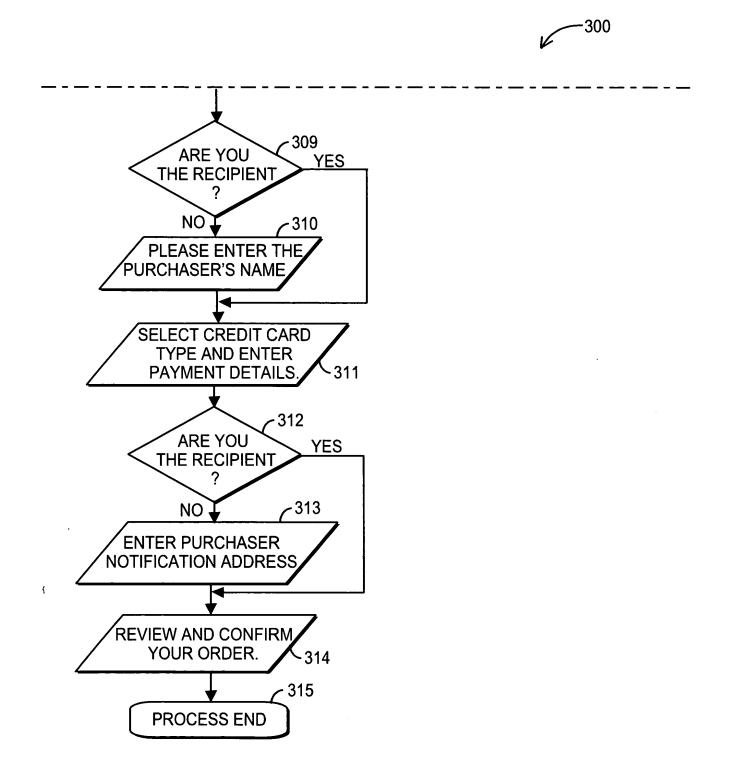


FIG. 3b



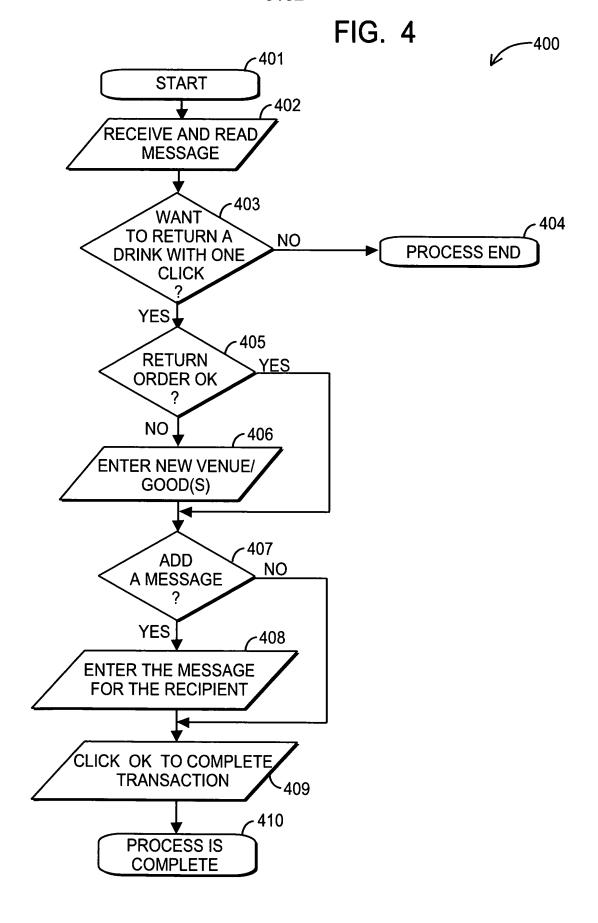
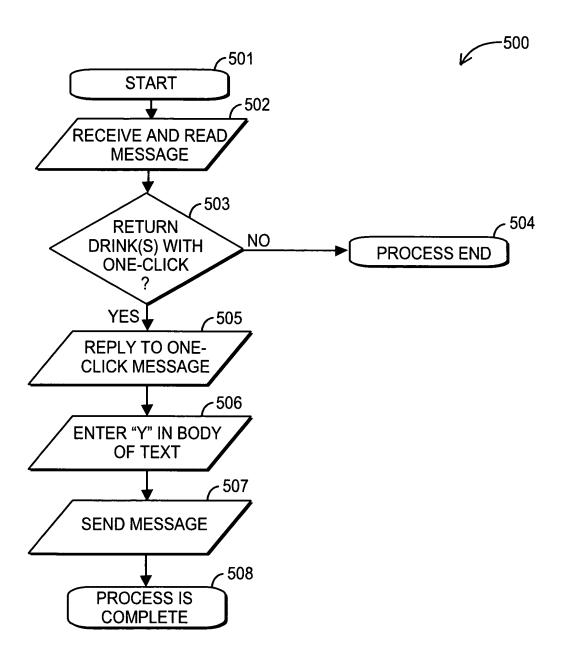


FIG. 5



2002-12-20 ▼ 18:00 ▼ Enter date and time for delivery drink! Buy one back! a media file
Aaron c://images/f... Browse contact: legal | privacy are well and enjoy the the recipient or upload Review/Confirm Account Venue Directory Make Purchase Rewards Friends Claims Enter recurrence frequency |Enter a message for Make order recurring (optional) Clear Schedule delivery (optional) Hi Todd! Hope you (optional) Select goods | days box or select from friends list and quantity Todd Silverstein ← Enter recipient's name in todd@hotmail.com Enter email or moblie MAKE PURCHASE Set venue name number of recipient Search blind tiger ale house ▼ Identify recipient **Build your order** home|logout heineken

FIG. 8



contact: legal | privacy Account Venue Directory Claims Marketing Contact Administrator Continue 12:00 - 02:00 Daily Hours of operation Cosy and intimate Brief description VENUE DIRECTORY INFORMATION Cancel and friendly staff selection of ales bar with a good FIG. 9 www.blindtiger.com Website URL **Telephone** 518 Hudson St.W | Address Name blind@hotmail.com E-mail Venue information (1 of 2) Blind Tiger Bar 212-555-1234 home|logout

contact: legal | privacy Account Venue Directory Claims Marketing Contact Administrator Save beer 1/2 price Admissions/other policies every Tues. daily VENUE DIRECTORY INFORMATION Add event Cover charge 21:00 - 00:00 18:00 - 20:00 18:00 - 20:00 Add good(s) **Events schedule** happy hour ladies night live bands FIG. 10 Free Back ▼ Venue Category Information \$4.50 \$6 \$3.95 Venue information (2 of 2) \$5 Goods/Pricing schedule budweiser bottle heineken bottle carlsberg bottle ohn smiths homellogout karaoke reviews nucool

Advanced search Advanced search Inew york Inew york
Ocalon
Vocaire level :tretaco
ן אוואפאל ואלפאל אוואפאל ואלפאל אוואפאל ואלפאל אוואפאל ואלפאל אוואפאל ואלפאל אוואפאל ואלפאל אוואפאל אוואפאל אוואפאל

Account System Setup	User Management Marketing System Management	stem Management
home logout	Promotions Create new promotion Data Mining Push Campaign Reward	w promotion Data Mining Push Campaign Reward
CREATE SURVEY survey	Dear user, this is a Survey survey to all of you asking f having a few drinks	Survey text (text to user asking for participation)
Drinks	[20] Number of prizes (optional)	al)
2002-12-01 2002-01-01 Survey start date 2002-01-01 Survey close date 10 per question ▼ Reward points	You could be the proposed owner of the new apple iPod.	Enter prize description
Target profile (optional) Xmas M,21-23, USA, Beer Edit	(optional) c://images/f	Sponsor logo
	Clear	Continue
	contac	contact: legal privacy

1 7	
Account System Setup User Manageme	User Management Marketing System Management
home logout	Promotions Create new promotion Data Mining Push Campaign Reward
CREATE SURVEY QUESTIONS	SZ
stions	Adding question 11
t this Christmas?	Rudolf
3. Do you think you will buy alcohol as any presents this year? A What is your favorite drink during the Christmas period?	Question text Do you prefer rudolf or dasher?
5. Do you stock up alcohol for the holiday period?	Encoding type
6. How many people will you celebrate Christmas day with?	encoded list
O days	How many items in the list?
 What would be your dream Christmas present? Which date do you celebrate Christmas? 	rudolf Encoding 1
	dasher Encoding 2
	Cancel Save
	contact: legal privacy

<u>4</u>

Account System Setup User Management Marketing System Management
Promotions Create new promotion Data Mining home logout
PREVIEW (as seen by user) Dear Todd,
Many thanks for taking the time to complete this survey. Upon completion of the questions and submission, we will credit your account with 20 credits which you may use on future pruchases.
1. How many drinks do you consume a week?
2. Where will you spend your Christmas vacation?
3. How much do you spend on drinks a week?
4. What time do you normally go out?
5. What drink is your favorite drink?
6. Do you want additional information from us?
Back
contact: legal privacy

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home logout	Account Marketing Promo	Account Marketing Contact Administrator Promotional Create new promotion Push campaign Reward
CREATE REWARD		
Sir Drinkalot Program name (internal) 2002-12-01		Reward posting date
Winter special Reward name	2002-12-31 F	Reward close date
Get your handcrafted Reward description glogg glass!!!	club	
c://photo/glog Browse Reward picture	brewery 🔻	Company class
Beer trading Inc. Reward offered by	28 Points required to redeem the reward	redeem the reward
c://images/lo Browse Reward offered by logo Credit user/Debit 3 ▼	Credit user/Debit 3 ▼	Service choice
	Clear	ar Save
		contact: legal privacy

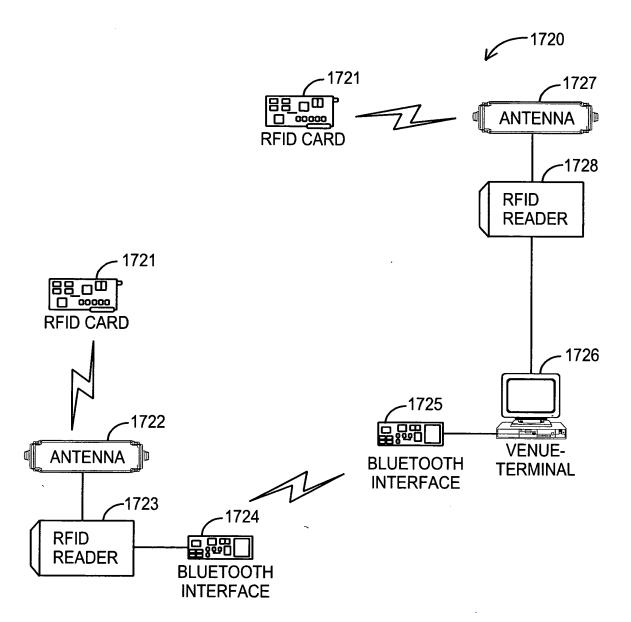
FIG. 16

	It Marketing Contact Administrator Promotional Create new promotion Push campaign Reward	Estimated record matches: 14,909 Number of parameters chosen: 1 Estimated campaign cost: \$14,909 Gesigner brands - sunglasses - oakley - mad dog - mad dog	Save	contact: legal privacy
FIG. 17	Account	T P R O F I L	Clear	
		ables Sunglasses ands A sunglasses ands A oakley s police addidas rayban nike gucci mad dog polaroid	Cancel	
	home logout	BUDGET Select Variables designer brands - sunglasses - footwear - watches - watches - clothes - surfwear - personal media age - 20 - 30 - 31 - 40 gender - female - male country - sweden		

FIG. 17a

					7	
CAMPAIGN NAME: GUAVA						
WHO	WHAT (ightharpoons	\Leftrightarrow			
INTERNAL: PROFILE CONSTRUCTION TARGET PROFILE:	2	AISSING 1WAY 2WAY ENCODE WHAT BROADCAST BROADCAST FORM	2WAY ROADCASI	ENCODED FORM	ENCODED USE DURING REDEEM AT T FORM PURCHASE VENUE COUPON COUPON	REDEEM AT VENUE COUPON
NEW YORK RESIDENT FFMAI F	3 QUESTION SV	3 QUESTION SWEEPSTAKES WITH SYSTEM COUPON AS PRIZE	H SYSTEM	COUPON A	S PRIZE	
SEX ADDICTS RESPONDED TO CAMPAIGN: SIDEWINDER	z	Z Z			Ш	EDIT
ESTIMATED TARGET SIZE: 2000 COST PER TARGET: \$2.26 (\$4,520.00)	<u>></u>					
SUBGROUP EDIT	2 WAY BROADC	2 WAY BROADCAST: MATCH - YES		MATCH - NO	MATCH2 -YES	MATCH2 - NO
WHEN	SMS,E-MAIL,MMS	SMS,E-MAIL,MMS		SMS,E-MAIL,MMS	SMS,E-MAIL,MMS	SMS,E-MAIL,MMS
DATE RANGE	RESP: INTERNAL	RESP: INTERNAL	IAL		RESP: INTERNAL	
END DATE: 08/14/2003	EVALUATE: "sea" OR "guava"	EVALUATE: "with Todd" OR "Groovy"	ith ovy"		EVALUATE: "Do it again"	

FIG. 17b



-71			
User Management Marketing System Management Current Administrators Add New Administrator	L S Username Enter current password Enter new password Confirm new password	Delete Save	contact: legal privacy
Account System Setup Us	A D M I N I S T R A T O R D E T A I rent administrators ohan Johansson aron Whiteman odd Silverstein odd Silverstein ***********************************	Cancel	
homellogout	Current Johan Todd		

Current Administrators Add New Administrator
ADMINISTRATORS
Current administrators Johan Johansson
Aaron Whiteman Todd Silverstein
Back Delete Edit Add new
contact: legal privacy

Account System Setup User Management Marketing System Management
home logout
SYSTEM SETUP Sytem setup includes features for establishing the system's
initial structure and operating parameters. Once the system has gone live, most of the setting will be permanent and no
please select the contact link.
<u>Design of user registration</u>
Reward encodings
Design of distributed directory listing
<u>System parameters</u>
contact: legal privacy

contact: legal | privacy User Management Marketing System Management or subset category to deliver a message to) review and grant/deny items for approval) Communications (allows administrator to select user group Manage approvals (Interface allowing the administrator to active/freeze/close a user's account) User management allows the system administrator to Manage accounts (allows administrator to manually USER MANAGEMENT Account System Setup interact with the users of the system. home|logout

Account System Setup User Management Marketing System Management
home logout
SYSTEM MANAGEMENT
System management tools functionally includes tools for managing/monitoring the system. To use any of the tools, please following the link below.
System monitoring/maintenance
Scaling/Load balancing
Performance reports/testing
contact: legal privacy

10. 20	Home Venue Directory Make Purchase			contact: legal privacy
	home logout	WELCOME!	username password login Remember me search venue search search make purchase tell me more	

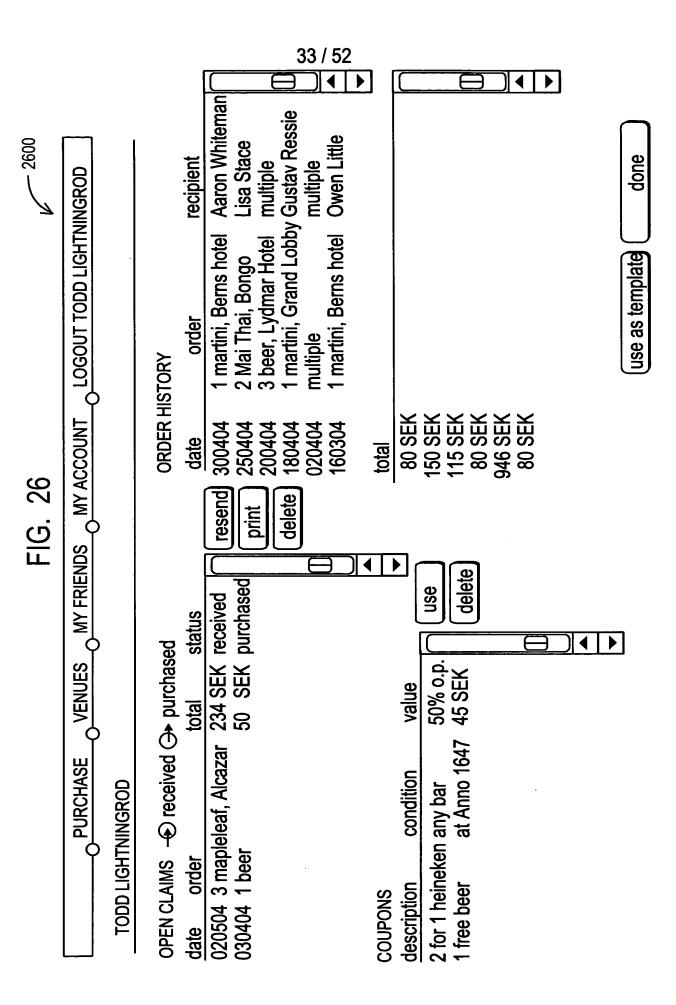
FIG. 23a

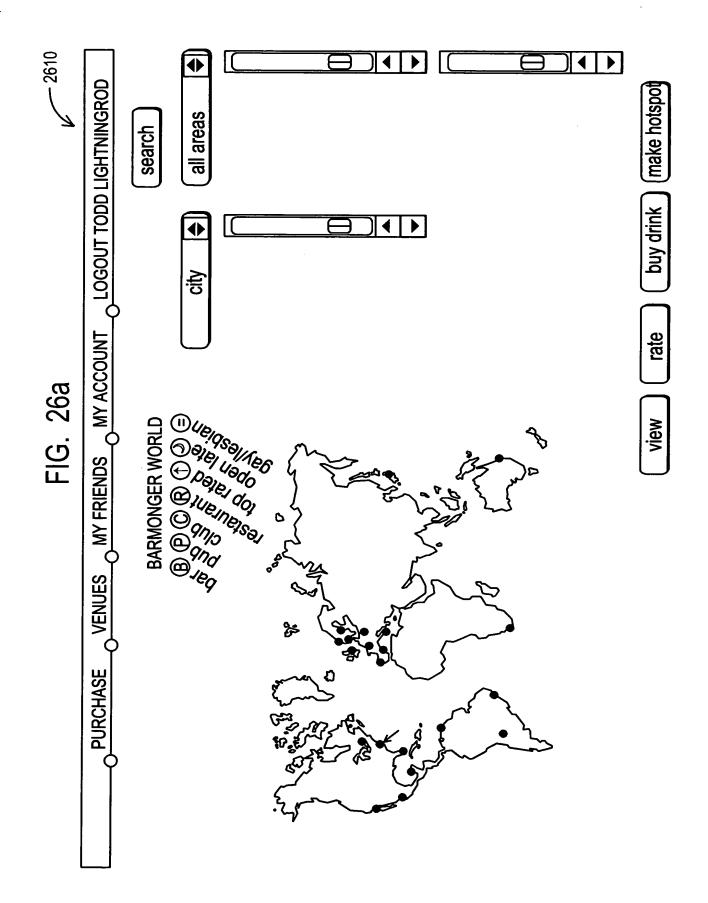


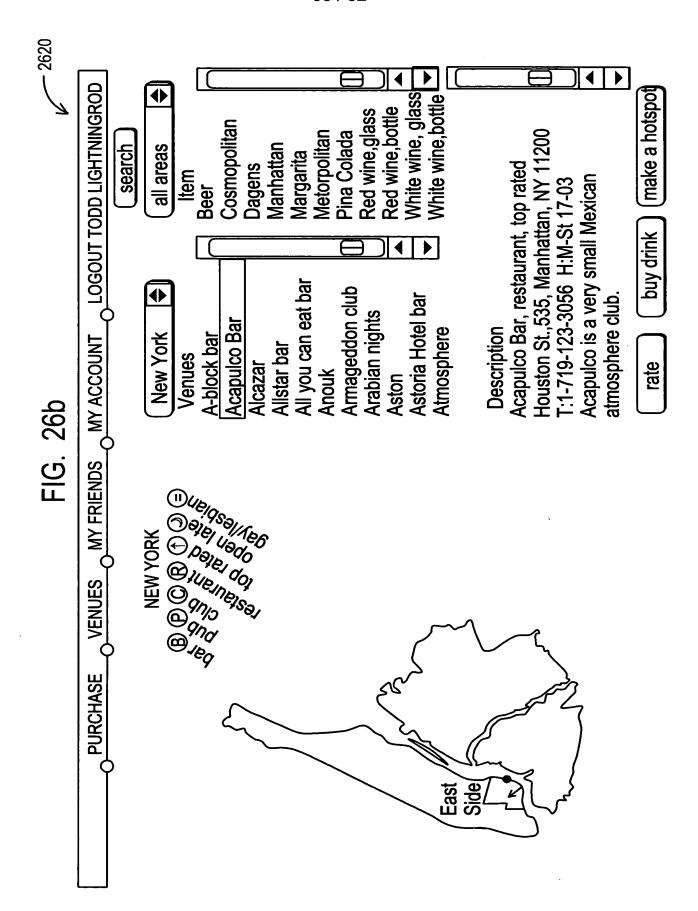
Account Venue Directory Make Purchase Rewards Friends Claims
home logout
PROFILE
Name:
Username:
Pasword:
Messaging address (primary):
Messaging address (secondary):
Messaging address (other):
Back Edit
contact: legal privacy

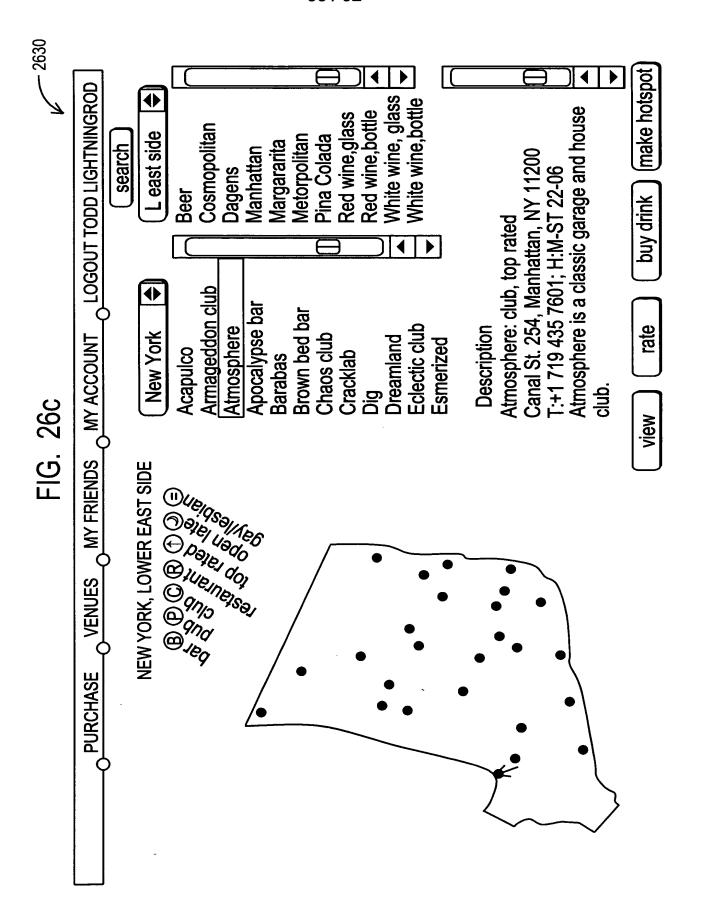
	2	
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		•

ake Purchase Rewards Friends Claims	Profile Payment	RM ATION							Cancel Save	contact: legal privacy
Account Venue Directory Make Purchase	home logout	EDIT PAYMENT INFORMATION	Credit card details 5521 4415 5487 6589 Credit card number 04/03 MC ← Expiry date and card type	Whiteman	àsagatan 43, 112 34 Billing address stockholm, sweden	X Set as primary	5521 4415 5487 6589	4269 **** 4521		

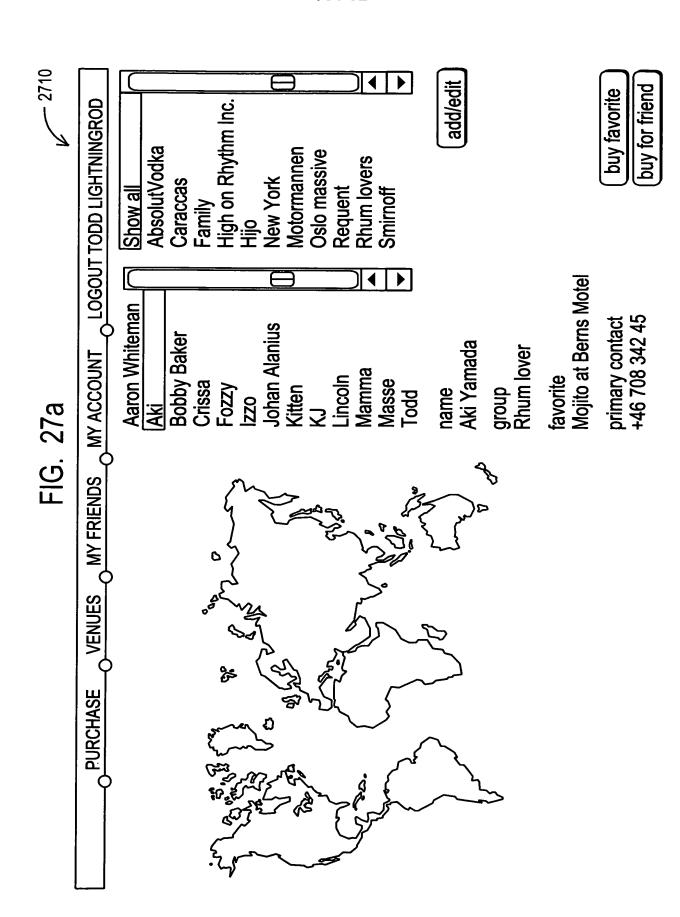


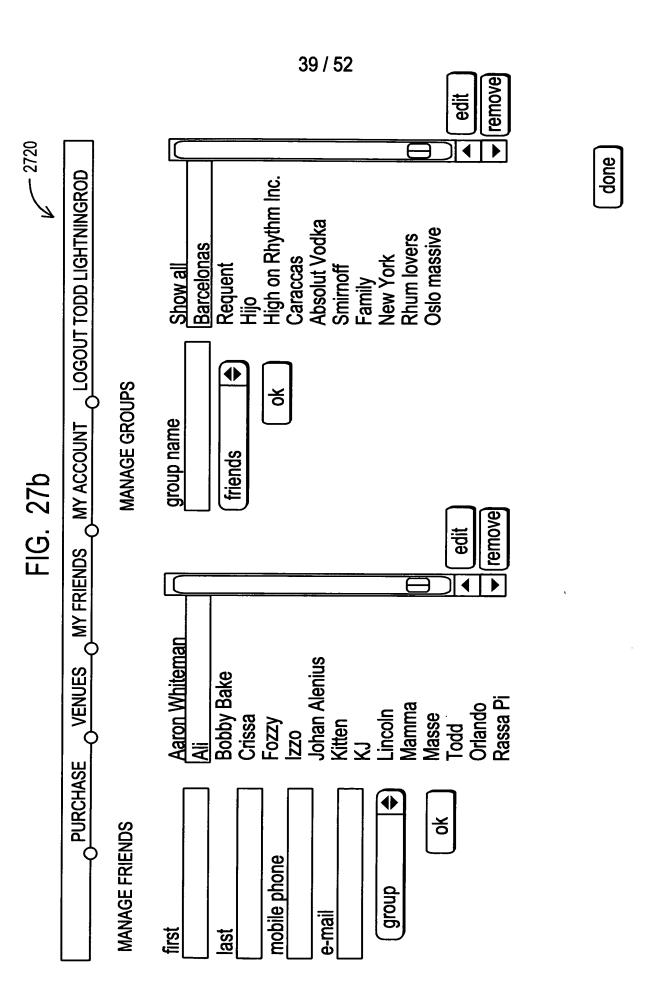






− 2700 contact: legal | privacy One-click | Hint-Hint | Friends list Rewards Friends Claims Save Cancel EDIT ONE-CLICK SETTINGS Account Venue Directory Make Purchase FIG. 27 Search Favorite venue Spy Bar, Stockhlom Favorite goods Heineken homellogout





- 2800 contact: legal | privacy One-click | Hint-hint | Friends list Rewards Friends Claims Save Todd Silverstein Zaheed Haque Clear Make recurring <<Remove Send date Add>> Account Venue Directory Make Purchase Cancel Event recipients (from FIG. 28 Todd Silverstein Zaheed Haque Johan Jonsson Mark Tierney 2002-12-14 friends list) weekly message Reminder Venue Goods ADD EVENT Don't forget our wed-Spy Bar, Stockholm ing anniversary! **Event settings** homellogout anniversary Heineken

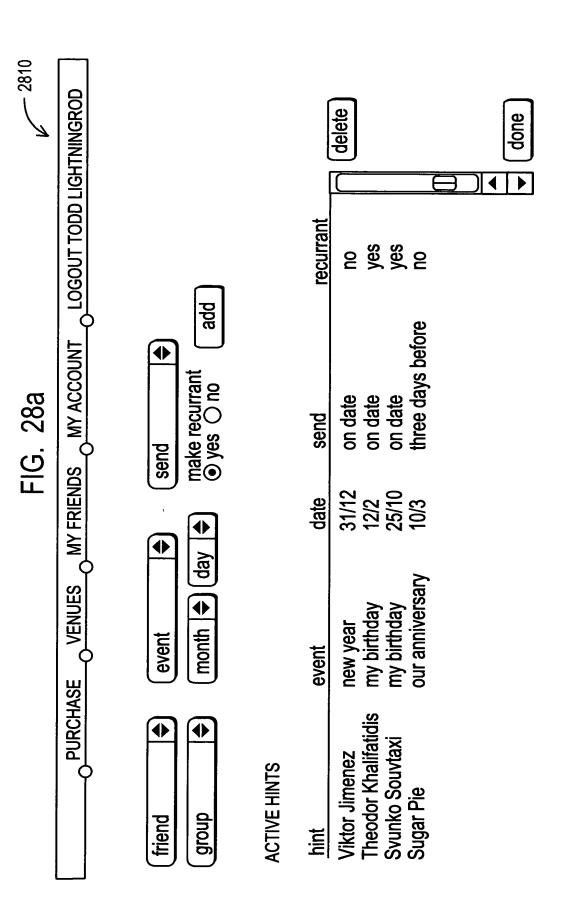


		FIG	FIG. 29		7
		Account Venue Directory Make Purchase	ory Make Purcha	se Rewards Friends Claims	Claims
home	home logout			One-click Hint-hint Friends list	Friends list
	EVENTS	SSCHEDULE	ш		
	Event	Venue/goods	Date	Status	
	Birthday	Riche/Bottle of wine	2002-09-12	Open	
-	Anniversary	Window Ban/Heineken	2002-09-09	Open	
	Weekend	Seaside/Manhattan	2002-09-01	Open	,, <u>-</u>
	Christmas	Sturehof/Carlsberg	2002-12-23	Open	
	New Year	Atlantic Bar/Champagne	2002-12-31	Open	
	Soccer game	Blue Moon Bar/Gin tonic	2002- 08-12	Open	
				Back	Add event
				contact: le	contact: legal privacy

-3000 One-click | Hint- hint | Friends list Settings | View friends list contact: legal | privacy Venue Directory Make Purchase Rewards Friends Claims Save Favorite goods Favorite venue Clear mark@hotmail.com Address Name Delete wirstroms pub Mark Tierney **Edit friend** guiness FIG. 30 Cancel VIEW FRIENDS LIST Account View and delete friends **Todd Silverstein** Zaheed Haque Johan Jonsson Mark Tierney home|logout

-3100

3200											
FIG. 32	Home Venue Directory Make Purchase	home Register Rewards Registration	REGISTRATION (1 of 3)	Opt-in settings periodic surveys ▼ Tell me more	X Sign me up	How we contact you aaron@hotmail.com ▼ To which address	2 💌 Max. number of messages per week	coupons Tell me more	Sign me up	Back Continue	contact: legal privacy

- 3300 Register | Rewards Registration contact: legal | privacy Home Venue Directory Make Purchase Are you planning to switch jobs in the Continue next six months? Occupation Income Clear \$46,000 - \$60,000 Back REGISTRATION (2 of 3) 28 Age manager FIG. 33 2 Postal/Zip Code State/County → Country Gender Demographic information stockholm swedish sweden 11234 male home

3400

	FIG. 34	34	
		Home	Venue Directory Make Purchase
home		1	Register Rewards Registration
	REGISTRATION (3 of 3)	FION (3 c	of 3)
Interests		•	
Slitz	Favorite magazines	ice hockey	Favorite sports
weekly	Frequency of drinking	hip-hop	Favorite music type
rent	Own or rent home	VTM	Favorite TV show
oakley	Favorite designer brand	breitling	Favorite brand of water
monthly	▼ Frequency of going out	maserati	Favorite car
thailand	▼ Favorite travel destination		
		B	Back Clear Save
			contact: legal privacy

- 3410

FIG. 34a

frequency of going out: 3-5 days a week favorite music: alternative, dance, rock edit favorite travel destination: Stockholm favorite magazine: Plumbers Digest favorite TV show: Marineworld claims/coupons (save changes income:10 000 0 50 000 \$/year LOGOUT TODD LIGHTNINGROD planning to switch jobs: yes favorite car: Volvo P1800 own/rent home; own occupation: plumber * favorite sport\game PROFILE MY ACCOUNT INSTANT RECIPROCITY SETTINGS active profile Oprimary only Osecondary only confirm new password MY FRIENDS **OPT-IN SETTINGS** new password ● on Ooff 1000 **PASSWORD** both sent to venue ****** global item city VENUES switch Jexp. date secondary address/number **PURCHASE** primary address/number STORED PAYMENT INFO zip/postal code/city street address cell phone WAP pin CONTACT country model brand

-3420

FIG. 34b

VENUES MY FRIENDS MY ACCOUNT LOGOUT TODD LIGHTNINGROD poprocksoulI don't like music done alternative O metal travel destination|♦ favorite magazine brand of watch favorite music classicdancefunkjazz magazine TV show Sport සු ○ 1000 - 10 000 \$/year○ 10 000 - 50 000 \$/year○ 50 000+ \$/year PURCHASE frequency of going out 3-5 days a week1-2 days a week are you planning to switch jobs? **TODD LIGHTNINGROD** ○ 0 -1000 \$/year own/rent home? O once a month O everyday **EDIT PROFILE** ocupation O never income

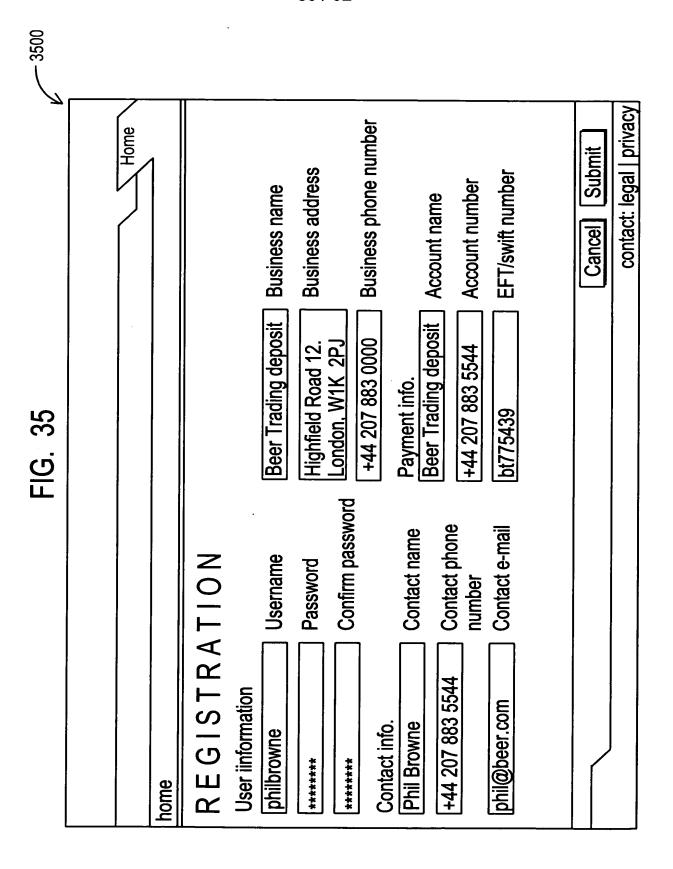
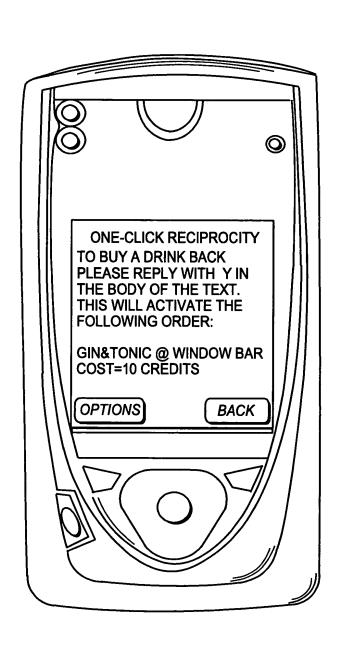


FIG. 36



3600

FIG. 37



